

- 1) The quality of conversation depends more on
 - (a) the quality of the listening than the quality of the speaking,
 - (b) the quality of the speaking than the quality of listening.
 - (c) The quality of understanding the speakers of each other.
 - (d) The time of the conversation.

- 2) The ability to punish others is :-
 - (a) Reward Power. (b) Coercive Power.
 - (c) Referent Power. (d) Expert Power.

- 3) When you make a presentation, you should
 - (a) Define you objective. (b) Construct a message.
 - (c) Put it on Cards. (d) All of the above.

- (4) The rank we grant to another person in relation to us is.....
 - (a) Power. (b) Role.
 - (c) Status. (d) Liking.

- (5) When you are in a conversation with someone, you should
 - (a) Search for the area of common understanding.
 - (b) Show yourself.
 - (c) Interrupt the speaker.
 - (d) Not show interest to the speaker words.

Answers

- 1) (a).
- 2) (b).
- 3) (d).
- 4) (c).
- 5) (a).